

**KOHL'S 850 - PURCHASE ORDER
PROGRAMMER'S REFERENCE GUIDE
Domestic and Import Order Types**

VERSION 4010VICS

Last Revised: April 15, 2006

850 - Purchase Order Types

Kohl's Department Stores supports the spreadsheet format as defined in the VICS guidelines.

Our trading partners must handle

- ◆ Blanket Order BK type with #00899 in SDQ
- ◆ Release Order Release of Blanket PO with Allocation

Kohl's Department Stores will transmit orders that contain a location of #00899 for a BK -blanket order. #00899 is not a store or DC and can not be used as a ship to location. At a later date, when the actual location allocations are known, the purchase order will be transmitted again (release order) with the same purchase order number.

Our trading partners must support the following:

- Ship direct to store (mark for store, ship to store)
- Ship to distribution center(s) – pack by store (mark for store,ship to DC)
- Ship to distribution center(s) – do not pack by store (mark for DC, ship to DC)
- Prepacks (assortments) for one prepack ratio per defined Item UPC
- Multiple prepacks (assortments) per carton
- Pre-Pack with varying ratios (Assortment Pack Order) – This type of order is subjected to approval between Kohl's and the trading partner.

If the PO contains a SAC segment where SAC04 = OHZQ and SAC13 = DS then the order is “direct ship”. The SDQs will identify the ship to store(s) and quantities.

If the PO does not contain a SAC segment where SAC04 = OHZQ and SAC13 = DS then the SDQs will identify the location(s) and location quantities for bulk or pack by store.

- ◆ If the SDQ identification code is #00899, then ship to store or DC has not been provided.
- ◆ If the SDQ identification codes are stores, then pack by store is inferred.
- ◆ If the SDQ identification codes are distribution centers then the quantities are per DC (not pack by store).

Note: Location (Distribution Center and Store) address information and Distribution Center/Store relationships are communicated to our trading partners monthly via the EDI 816 document.

- ◆ Data examples of purchase orders formats are provided at the end of this documentation.
- ◆ All segments are sent except when specifically noted as being for Domestic or Import only.

850 Import Purchase Order

Kohl's Department Stores supports only one format of import purchase orders, the blanket format as defined in the VICS guidelines. A blanket order does not contain any store allocations.

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Segment: ISA - Interchange Control Header

Level: Envelope

Loop: -----

Usage: Mandatory

Max Use: 1

Purpose: To start and identify an interchange of zero or more functional groups and interchange-related control segments.

---- Data Element Summary ----

<u>Ref. Des.</u>	<u>Data Element</u>	<u>Name</u>	<u>VICS Attributes</u>
ISA01	I01	Authorization Information Qualifier 00 No Authorization Information Present	M ID 2/2
ISA02	I02	Authorization Information This field will contain spaces	M AN 10/10
ISA03	I03	Security Information Qualifier 00 No Security Information Present	M ID 2/2
ISA04	I04	Security Information This field will contain spaces	M AN 10/10
ISA05	I05	Interchange ID Qualifier 12 Phone Number	M ID 2/2
ISA06	I06	Interchange Sender ID 14147844480 GXS – Global eXchange Services 4147037000 GXS – Global eXchange Services	M AN 15/15
ISA07	I05	Interchange ID Qualifier 01 Duns (Dun & Bradstreet) 08 UCC EDI Communications ID (Comm ID) 12 Phone Number 13 UCS Code 14 Duns Plus Suffix	M ID 2/2
ISA08	I07	Interchange Receiver ID This field will contain your partner ID	M AN 15/15
ISA09	I08	Interchange Date Format is YYYYMMDD	M DT 6/6
ISA10	I09	Interchange Time Format is HHMM; 24 hour clock	M TM 4/4
ISA11	I10	Interchange Control Standards Identifier U U.S. EDI Community of ASC X12	M ID 1/1
ISA12	I11	Interchange Control Version Number 00401 Version 4, Release 1	M ID 5/5
ISA13	I12	Interchange Control Number This number uniquely identifies the interchange data	M N0 9/9
ISA14	I13	Acknowledgement Requested 0 No Acknowledgement Requested	M ID 1/1
ISA15	I14	Test Indicator P Production Data T Test Data	M ID 1/1
ISA16	I15	Component Element Separator > The value identified for retail use	M 1/1

Segment: **GS – Functional Group Header**

Level: **Envelope**

Loop: **-----**

Usage: **Mandatory**

Max Use: **1**

Purpose: **To indicate the beginning of a functional group and to provide control information.**

---- Data Element Summary ----

<u>Ref. Des.</u>	<u>Data Element</u>	<u>Name</u>	<u>VICS Attributes</u>
GS01	479	Functional Identifier Code PO Purchase Order (850)	M ID 2/2
GS02	142	Application Sender's Code 14147844480 GXS – Global eXchange Services 4147037000 GXS – Global eXchange Services	M AN 2/15
GS03	124	Application Receiver's Code This field will contain your partner ID	M AN 2/15
GS04	373	Date Format is CCYYMMDD	M DT 8/8
GS05	337	Time Format is HHMM; 24 hour clock	M TM 4/8
GS06	28	Group Control Number This number uniquely identifies the functional group	M N0 1/9
GS07	455	Responsible Agency Code X Accredited Standards Committee X12	M ID 1/2
GS08	480	Version / Release / Industry Identifier Code 004010VICS	M AN 1/12

➤ **GS02 should match the Sender's Code used in ISA06.**

Segment: **ST** – Transaction Set Header

Level: Header

Loop: -----

Usage: **Mandatory**

Max Use: 1

Purpose: To indicate the start of a transaction set and to assign a control number.

--- Data Element Summary ---

<u>Ref. Des.</u>	<u>Data Element</u>	<u>Name</u>	<u>VICS Attributes</u>
ST01	143	Transaction Set Identifier Code 850 Purchase Order	M ID 3/3
ST02	329	Transaction Set Control Number This number uniquely identifies the transaction set	M AN 4/9

Segment: **BEG – Beginning Segment for Purchase Order**

Level: **Header**

Loop: **-----**

Usage: **Mandatory**

Max Use: **1**

Purpose: **To indicate the beginning of the Purchase Order Transaction Set and transmit identifying numbers and dates.**

---- Data Element Summary ----

<u>Ref. Des.</u>	<u>Data Element</u>	<u>Name</u>	<u>VICS Attributes</u>
BEG01	353	Transaction Set Purpose Code 00 Original 07 Duplicate	M ID 2/2
BEG02	92	Purchase Order Type Code BK Blanket Order RL Release Order (Domestic Only) SA Stand-alone Order (Domestic Only) RE Replenishment (Domestic Only) TR Termination	M ID 2/2
BEG03	324	Purchase Order Number	M AN 1/22
BEG04	328	Release Number '1' Used only when BEG02 = RL (Domestic Only)	O AN 1/30
BEG05	373	Date Format is CCYYMMDD	M DT 8/8

- **Most of our domestic orders will contain a 00 in BEG01 and a SA in BEG02. The only time we will use the other codes is under the following scenarios:**

Order 123456 is sent with #00899
BEG01 = 00 and BEG02 = BK

Blanket Order types will be sent with a location of 00899 in the SDQ segment
00899 is a non-shippable location

Order 123456 is sent again with the store allocations
BEG01 = 00 and BEG02 = RL

An order is retransmitted BEG01=07

- **These purchase order types are a part of our business rules. All trading partners must be able to receive all PO types.**
- **Refer to Page 2 for description of purchase order types.**

Examples of use of BEG01 original (00) and 07 (duplicate)

Original Blanket	BEG01 = 00 BEG02 = BK
Original Release	BEG01 = 00 BEG02 = RL
Original Stand Alone	BEG01 = 00 BEG02 = SA
Original Replenishment	BEG01 = 00 BEG02 = RE
Retransmit Blanket	BEG01 = 07 BEG02 = BK
Retransmit Release	BEG01 = 07 BEG02 = RL
Retransmit Stand Alone	BEG01 = 07 BEG02 = SA
Retransmit Replenishment	BEG01 = 07 BEG02 = RE

BEG02 equals TR –This is the cancellation of the entire order

Segment: REF – Reference Identification

Level: Header

Loop: -----

Usage: Optional

Max Use: > 1

Purpose: To specify identifying information.

---- Data Element Summary ----

<u>Ref. Des.</u>	<u>Data Element</u>	<u>Name</u>	<u>VICS Attributes</u>
REF01	128	Reference Identification Qualifier DP Department Number PD Promotion / Deal Number ACC Status (Import Only)	M ID 2/3
REF02	127	Reference Identification	C AN 1/30

➤ **REF01 with ACC will include an REF02 of Y or N that is used as carton label indicator.**

Segment: FOB – F.O.B. Related Instructions

Level: Header

Loop: -----

Usage: Optional

Max Use: >1

Purpose: To specify transportation instructions relating to shipping.

---- Data Element Summary ----

<u>Ref. Des.</u>	<u>Data Element</u>	<u>Name</u>	<u>VICS Attributes</u>
FOB01	146	Shipping Method of Payment PP Prepaid (by Seller)	M ID 2/2
FOB02	309	Location Qualifier K	C ID 1/2
FOB03	352	Description	O AN 1/80

➤ This Segment sent on Import orders only.

Segment: CSH – Sales Requirements

Level: Header

Loop: -----

Usage: Optional

Max Use: 5

Purpose: To specify general conditions or requirements of the sale.

---- Data Element Summary ----

<u>Ref.</u>	<u>Data</u>	<u>Name</u>	<u>VICS</u>
<u>Des.</u>	<u>Element</u>		<u>Attributes</u>
CSH01	563	Sales Requirement Code P4 Do Not Preship	O ID 1/2

Segment: SAC – Service, Promotion, Allowance, or Charge Information

Level: Header

Loop: SAC Usage: Optional Max Use: 25

Usage: Mandatory

Max Use: 1

Purpose: To request or identify a service, promotion, allowance, or charge; to specify the amount or percentage for the service, promotion, allowance, or charge.

---- Data Element Summary ----

Ref. Des.	Data Element	Name	VICS Attributes
SAC01	248	Allowance or Charge Indicator A Allowance N No Allowance or Charge P Promotion	M ID 1/1
SAC02	1300	Service, Promotion, Allowance, or Charge Code A260 Advertising Allowance B720 Cooperative Advertising/Merchandising Allowance C300 Discount – Special (Trade Discount) C310 Discount (Vendor Additional) E750 New Store Discount F670 Price and Marketing Allowance (Marketing & Advertising Coop Allowance) F800 Promotional Allowance (Bridal Registry) I410 Unsaleable Merchandise Allowance (Mark Out of Stock) ZZZZ Table and Tower	C ID 4/4
SAC03	559	Agency Qualifier Code VI Voluntary Inter-Industry Commerce Standard (VICS) EDI	C ID 2/2
SAC04	1301	Agency Service, Promotion, Allowance, or Charge Code OHLO Landed Order (Domestic only) OHNS New Store OHZQ Order Handling Mutually Defined Order Type	C AN 1/10
SAC05	610	Amount	O N2 1/15
SAC06	378	Allowance / Charge Percent Qualifier 3 Discount / Gross All allowances are off the gross price including cash discount.	C ID 1/1
SAC07	332	Percent	C R 1/6
SAC12	331	Allowance or Charge Method of Handling Code 02 Off Invoice	O ID 2/2
SAC13	127	Reference Identification EC E-Commerce PO DS Direct to Store NN Not New Store	C AN 1/30

➤ SAC04 will contain OHNS if the purchase order is for a new store. There may or may not be a discount. If there is a discount it will be communicated in a separate SAC segment.

Segment: ITD – Terms of Sale / Deferred Terms of Sale

Level: Header

Loop: -----

Usage: Optional

Max Use: > 1

Purpose: To specify terms of sale.

---- Data Element Summary ----

<u>Ref. Des.</u>	<u>Data Element</u>	<u>Name</u>	<u>VICS Attributes</u>
ITD01	336	Terms Type Code 02 End of Month 05 Discount Not Applicable 08 Basic Discount Offered	O ID 2/2
ITD02	333	Terms Basis Date Code 2 Delivery Date	O ID 1/2
ITD03	338	Terms Discount Percent	O R 1/6
ITD05	351	Terms Discount Days Due	C N0 1/3
ITD07	386	Terms Net Days	O N0 1/3
ITD14	107	Payment Method Code L Letter of Credit	O ID 1/2

➤ **If ITD01 = 02, there may or may not be a discount in ITD03.**

Segment: **DTM – Date / Time Reference**

Level: **Header**

Loop: **-----**

Usage: **Optional**

Max Use: **10**

Purpose: **To specify pertinent dates and times.**

---- Data Element Summary ----

<u>Ref. Des.</u>	<u>Data Element</u>	<u>Name</u>	<u>VICS Attributes</u>
DTM01	374	Date / Time Qualifier	M ID 3/3
		001 Cancel After	
		015 Promotion Start (Ad Date)	
		037 Ship Not Before	
		064 Exit Factory Start Date (Import Only)	
		061 Exit Factory End Date (Import Only)	
DTM02	373	Date	C DT 8/8
		Format is CCYYMMDD	

➤ **Promotion Start Date will only be sent if there is an ad date for the purchase order.**

Segment: N1 – Name

Level: Header

Loop: N1 Usage: Optional Max Use: 200

Usage: Mandatory

Max Use: 1

Purpose: To identify a party by type of organization, name, and code.

---- Data Element Summary ----

<u>Ref. Des.</u>	<u>Data Element</u>	<u>Name</u>	<u>VICS Attributes</u>
N101	98	Entity Identifier Code MF Manufacture of Goods MP Manufacturing Plant AG Agent/Agency SE Selling Party	M ID 2/3
N102	93	Name	C AN 1/60
N103	66	Identification Code Qualifier 92 Assigned by Buyer	C ID 1/2
N104	67	Identification Code This field could contain the 9-digit Factory code This field could contain the 9-digit Parent code	C AN 2/80

➤ f N101 = SE then N102 will contain the name of the merchandise processing trading partner.

Segment: N4 – Geographic Location

Level: Header

Loop: N1

Usage: Optional

Max Use: >1

Purpose: To specify the geographic place of the named party.

--- Data Element Summary ---

<u>Ref. Des.</u>	<u>Data Element</u>	<u>Name</u>	<u>VICS Attributes</u>
N401	19	City Name	O AN 2/30
N404	67	Country Code	O ID 2/3

➤ This segment sent on Import orders only.

Segment: PO1 – Baseline Item Data

Level: Detail

Loop: PO1 Usage: Mandatory Max Use: 100000

Usage: Mandatory

Max Use: 1

Purpose: To specify basic and most frequently used line item data.

--- Data Element Summary ---

Ref. Des.	Data Element	Name	VICS Attributes
PO102	330	Quantity Ordered	C R 1/15
PO103	355	Unit or Basis for Measurement Code EA Each AS Assortment (multi-item pack)	O ID 2/2
PO104	212	Unit Price (Cost)	C R 1/17
PO106	235	Product / Service ID Qualifier UP UPC Code EN EAN – European Article Number VA Vendor's Style Number CB Buyer's Catalog Number BO Buyer's Color (NRF) IZ Buyer's Size (NRF) IN Box ID (for shoe orders only) TP Product Type Code (Gender Classification Code – for shoe orders only)	C ID 2/2
PO107	234	Product / Service ID	C AN 1/48
PO108	235	Product / Service ID Qualifier	C ID 2/2
PO109	234	Product / Service ID	C AN 1/48
PO110	235	Product / Service ID Qualifier	C ID 2/2
PO111	234	Product / Service ID	C AN 1/48
PO112	235	Product / Service ID Qualifier	C ID 2/2
PO113	234	Product / Service ID	C AN 1/48
PO114	235	Product / Service ID Qualifier	C ID 2/2
PO115	234	Product / Service ID	C AN 1/48
PO116	235	Product / Service ID Qualifier	C ID 2/2
PO117	234	Product / Service ID	C AN 1/48
PO118	235	Product / Service ID Qualifier	C ID 2/2
PO119	234	Product / Service ID	C AN 1/48
PO120	235	Product / Service ID Qualifier	C AN 2/2

- **Kohl's can send any number of the codes listed for PO106 depending on the information in the Kohl's system. These codes can occur in any pairing of Product/Service ID and Qualifier from PO106 through PO117.**
- **If the Product/Service ID field contains 'CB', then the Product/Service ID Qualifier contains Kohl's department(999), major class(88) and sub class(77). This information can be used in preticketing.**
- **Example: CB*9998877**
- **PO104 will contain the Pack cost when PO103 has 'AS'.**
- **When PO103 is AS then PO106 "VA" is the pack style. SLN09 loop will then contain the vendor style for the items.**
- **Price in the PO104 will be sent with a decimal point when there are cents included in the cost. I.e. If \$15.95 would be sent as "15.95". \$29.00 would be sent as "29" with no decimal point.**
- **An 'AS' in PO103 represents an assortment pack. Component item details will be sent in the PO1/SLN loop.**
- **When PO103 =AS then PO106 "UP" is a Kohl's assigned prepack UPC and CB is for the pack. SLN09 loop will then contain trading partner's component item UPC's.**

Segment: CTP – Pricing Information

Level: Detail

Loop: PO1/CTP Usage: Optional Max Use: > 1

Usage: Mandatory

Max Use: 1

Purpose: To specify pricing information.

---- Data Element Summary ----

<u>Ref. Des.</u>	<u>Data Element</u>	<u>Name</u>	<u>VICS Attributes</u>
CTP01	687	Class of Trade Code RS Resale (Retail) AG Agent (Import Only)	O ID 2/2
CTP02	236	Price Identifier Code RES Resale (Retail) QTE First Cost (Import Only)	C ID 3/3
CTP03	212	Unit Price	C R 1/17

- **This segment will only be sent if the vendor or Kohl's does pre-ticketing.**
- **This PO1/CTP loop is used for non-assortment (EA) orders.**
- **Price in the CTP03 will be sent with a decimal point when there are cents included in the retail. I.e. If \$15.95 would be sent as "15.95". \$29.00 would be sent as "29" with no decimal point.**

CTP03 will contain the Retail Price when CTP01 is RS and CTP02 is RES.

Segment: **PID – Product / Item Description**

Level: **Detail**

Loop: **PO1/PID Usage: Optional Max Use: 1000**

Usage: **Mandatory**

Max Use: **1**

Purpose: **To describe a product or process in coded or free form format.**

---- Data Element Summary ----

<u>Ref. Des.</u>	<u>Data Element</u>	<u>Name</u>	<u>VICS Attributes</u>
PID01	349	Item Description Type F Free-form	M ID 1/1
PID02	750	Product / Process Characteristic Code 08 Product Description 75 Buyer's Color Description 91 Buyer's Item Size Description	O ID 2/3
PID05	352	Description	C AN 1/80

- **There may be 1-3 occurrences of this segment depending on whether the color and size description exist.**
- **When PO103 is "AS" then PID02 with "08" is the pack product description.**

Segment: PO4 – Item Physical Details

Level: Detail

Loop: PO1

Usage: Optional

Max Use: 1

Purpose: To specify the physical qualities, packaging, weights and dimensions relating to the item.

---- Data Element Summary ----

<u>Ref. Des.</u>	<u>Data Element</u>	<u>Name</u>	<u>VICS Attributes</u>
PO401	356	Pack The number of inner containers, or number of eaches if there are no inner containers, per outer container.	O N0 1/6
PO402	357	Size Number of pieces per Inner-Pack	C R 1/8
PO403	355	Unit or Basis for Measurement Code EA Each	C ID 2/2
PO414	810	Inner Pack The number of eaches per inner container.	O N0 1/6

Bulk Purchase Order

- If PO103 = EA then:
 - PO401 = the number of eaches per inner bundle.
 - PO402 = the total number of bundles per shippable outer carton.
 - Bundles can represent inner carton, rubber banded items (SKU's) or poly bagged items (SKU's). This is a single SKU carton.
 - PO401(eaches) x PO402 (bundles) = outer container total.

One prepack per Carton

- PO102 = the number of packs ordered when the PO103 is "AS".
- PO401 = the number of packs within one container. This will always be "1" for one pack in a container.
- SLN04 = the number of eaches for the individual item (pack ratio).

Multiple Prepack per Carton

- PO102 = the number of packs ordered when the PO103 is "AS"
- PO401 = the number of inner packs within one container. This will always be more than one pack in a container.
- PO414 = Inner pack is always one. This is defined as "one of each of the inner packs".
- SLN04 = the number of eaches for the individual item (pack ratio).
- To determine how many containers you would have for a multiple pack, divide PO102 by PO401

➤ **For further clarification, please see the examples in the back.**

Segment: SAC – Service, Promotion, Allowance, or Charge Information

Level: Detail

Loop: SLN/SAC Usage: Optional Max Use: 25

Usage: Mandatory

Max Use: 1

Purpose: To request or identify a service, promotion, allowance, or charge; to specify the amount or percentage for the service, promotion, allowance, or charge.

---- Data Element Summary ----

<u>Ref. Des.</u>	<u>Data Element</u>	<u>Name</u>	<u>VICS Attributes</u>
SAC01	248	Allowance or Charge Indicator N No Allowance or Charge	M ID 1/1
SAC03	559	Agency Qualifier Code VI Voluntary Inter-Industry Commerce Standard (VICS) EDI	C ID 2/2
SAC04	1301	Agency Service, Promotion, Allowance, or Charge Code TC09 As agreed by trading partner	C AN 1/10
SAC13	127	Reference Identification Hang Tag number	C AN 1/30

Segment: SDQ – Destination Quantity

Level: Detail

Loop: PO1

Usage: Optional

Max Use: 500

Purpose: To specify destination and quantity detail.

---- Data Element Summary ----

<u>Ref. Des.</u>	<u>Data Element</u>	<u>Name</u>	<u>VICS Attributes</u>
SDQ01	355	Unit or Basis for Measurement Code This will be the same as the unit of measure in the PO1 segment (PO103)	M ID 2/2
SDQ02	66	Identification Code Qualifier 92 Assigned by Buyer	O ID 1/2
SDQ03	67	Identification Code	M AN 2/80
SDQ04	380	Quantity	M R 1/15
SDQ05	67	Identification Code	C AN 2/80
SDQ06	380	Quantity	C R 1/15
SDQ07	67	Identification Code	C AN 2/80
SDQ08	380	Quantity	C R 1/15
SDQ09	67	Identification Code	C AN 2/80
SDQ10	380	Quantity	C R 1/15
SDQ11	67	Identification Code	C AN 2/80
SDQ12	380	Quantity	C R 1/15
SDQ13	67	Identification Code	C AN 2/80
SDQ14	380	Quantity	C R 1/15
SDQ15	67	Identification Code	C AN 2/80
SDQ16	380	Quantity	C R 1/15
SDQ17	67	Identification Code	C AN 2/80
SDQ18	380	Quantity	C R 1/15
SDQ19	67	Identification Code	C AN 2/80
SDQ20	380	Quantity	C R 1/15
SDQ21	67	Identification Code	C AN 2/80
SDQ22	380	Quantity	C R 1/15

- SDQ is set on BK-Blanket orders as #00899 (non-shippable location).
- SDQ containing the Distribution Center(s) number indicate purchase order is to be mark for and shipped to the DC's.
- SDQ containing the Store(s) number indicate purchase order is to be mark for store and shipped to the appropriate DC's, which is Kohl's definition of pack by store. Refer to the 816 –Organizational Relationship document for correct DC to Store relationships and addresses.
- Do not ship direct to stores unless you received SAC13 with DS.

Segment: SLN – Subline Item Detail

Level: Detail

Loop: PO1/SLN

Usage: Optional

Max Use: 1000

Purpose: To specify product subline detail item data..

---- Data Element Summary ----

<u>Ref. Des.</u>	<u>Data Element</u>	<u>Name</u>	<u>VICS Attributes</u>
SLN01	350	Assigned Identification	M AN 1/20
SLN03	662	Relationship Code I Included	M ID 1/1
SLN04	380	Quantity	C R 1/15
SLN05	355	Unit of Measurement Code EA Each	M ID 2/2
SLN06	212	Unit Price (Cost)	C R 1/17
SLN09	235	Product / Service ID Qualifier UP UPC Code EN EAN – European Article Number VA Vendor's Style Number CB Buyer's Catalog Number BO Buyer's Color (NRF) IZ Buyer's Size (NRF) IN Box ID (for shoe orders only)	C ID 2/2
SLN10	234	Product / Service ID	C AN 1/48
SLN11	235	Product / Service ID Qualifier	C ID 2/2
SLN12	234	Product / Service ID	C AN 1/48
SLN13	235	Product / Service ID Qualifier	C ID 2/2
SLN14	234	Product / Service ID	C AN 1/48
SLN15	235	Product / Service ID Qualifier	C ID 2/2
SLN16	234	Product / Service ID	C AN 1/48
SLN17	235	Product / Service ID Qualifier	C ID 2/2
SLN18	234	Product / Service ID	C AN 1/48

- **SLN01 is sent only because it is a mandatory field. It is not required to be returned on any inbound documents.**
- **This segment/loop will only be sent if PO103 = 'AS'. There may be 1 – many occurrences of this segment/loop depending on the number of unique items in the pre-pack.**
- **SLN04 represents the item quantity per assortment pack described in PO1 segment.**
- **Kohl's can send any number of the codes listed for SLN09 depending on the information in the Kohl's system. These codes can occur in any pairing of Product/Service ID and Qualifier from SLN09 through SLN18.**
- **If the Product/Service ID field contains 'CB' , then the Product/Service ID Qualifier contains Kohl's department(999), major class(88) and sub class(77). This information can be used in preticketing.**
Example: CB*9998877
-
- **Price in the SLN06 will be sent with a decimal point when there are cents included in the cost. I.e. If \$15.95 would be sent as "15.95". \$29.00 would be sent as "29" with no decimal point.**

Segment: PID – Product / Item Description

Level: Detail

Loop: PO1/SLN

Usage: Optional

Max Use: 1000

Purpose: To describe a product or process in coded or free-form format.

---- Data Element Summary ----

<u>Ref. Des.</u>	<u>Data Element</u>	<u>Name</u>	<u>VICS Attributes</u>
PID01	349	Item Description Type F Free-form	M ID 1/1
PID02	750	Product / Process Characteristic Code 08 Product Description 75 Buyer's Color Description 91 Buyer's Item Size Description	O ID 2/3
PID05	352	Description	C AN 1/80

- **This PO1/SLN loop will only be sent for assortment (AS) orders.**
- **There may be 1 – 3 occurrences of this segment depending on whether the color and size descriptions exist**
-

Level: Detail

Loop: PO1/SLN

Usage: Optional

Max Use: > 1

Purpose: To specify pricing information.

--- Data Element Summary ---

<u>Ref. Des.</u>	<u>Data Element</u>	<u>Name</u>	<u>VICS Attributes</u>
CTP01	687	Class of Trade Code RS Resale (Retail) AG Agent (Import Only)	O ID 2/2
CTP02	236	Price Identifier Code RES Resale (Retail) QTE First Cost (Import Only)	C ID 3/3
CTP03	212	Unit Price	C R 1/17

- This segment will only be sent if the vendor or Kohl's does pre-ticketing.
- This PO1/SLN loop will only be sent for assortment (AS) orders.
- Price in the CTP03 will be sent with a decimal point when there are cents included in the retail or first cost. I.e. If \$15.95 would be sent as "15.95". \$29.00 would be sent as "29" with no decimal point.

CTP03 will contain the Retail Price when CTP01 is RS and CTP02 is RES.

Segment: CTT – Transaction Totals

Level: Summary

Loop: -----

Usage: Mandatory

Max Use: 1

Purpose: To transmit a hash total for a specific element in the transaction set.

---- Data Element Summary ----

<u>Ref.</u> <u>Des.</u>	<u>Data</u> <u>Element</u>	<u>Name</u>	<u>VICS</u> <u>Attributes</u>
CTT01	354	Number of Line Items The number of PO1 segments present in the transaction set	M N0 1/6

Segment: SE – Transaction Set Trailer

Level: Summary

Loop: -----

Usage: Mandatory

Max Use: 1

Purpose: To indicate the end of the transaction set and provide the count of the transmitted segments (including the beginning (ST) and ending (SE) segments).

---- Data Element Summary ----

<u>Ref. Des.</u>	<u>Data Element</u>	<u>Name</u>	<u>VICS Attributes</u>
SE01	96	Number of Included Segments	M NO 1/10
SE02	329	Transaction Set Control Number This will be the same as the control number in the ST segment (ST02)	M AN 4/9

Segment: **GE – Functional Group Trailer**

Level: **Envelope**

Loop: **-----**

Usage: **Mandatory**

Max Use: **1**

Purpose: **To indicate the end of a functional group and to provide control information.**

---- Data Element Summary ----

<u>Ref. Des.</u>	<u>Data Element</u>	<u>Name</u>	<u>VICS Attributes</u>
GE01	97	Number of Transaction Sets Included The number of ST segments within the group	M N0 1/6
GE02	28	Group Control Number This will be the same as the control number in the GS segment (GS06)	M N0 1/9

Segment: IEA – Interchange Control Trailer

Level: Envelope

Loop: -----

Usage: Mandatory

Max Use: 1

Purpose: To define the end of an interchange of zero or more functional groups and interchange-related control segments.

---- Data Element Summary ----

<u>Ref. Des.</u>	<u>Data Element</u>	<u>Name</u>	<u>VICS Attributes</u>
IEA01	I16	Number of Included Functional Groups The number of GS segments within the transmission	M NO 1/5
IEA02	I12	Interchange Control Number This will be the same as the control number in the ISA segment (ISA13)	M NO 9/9

Purchase Order Example # 1

Ship Direct to Stores – Stand Alone-Original

Purchase Order	234568
Order Date	03/22/2004
Do Not Ship Before	03/30/2004
Cancel After	04/08/2004
Ad Start Date	04/12/2004
Department	999
Promo Deal #	33333333
Discount	5% off total cost of order - New Store Order
Total Cost of order	61.50
Shipping Terms	Net 60
Ship to	Store 00006 & 00007

Item #1	Vendor Style	888-8888 -- FASHION
	Color	001 -- BLACK
	Size	40902 -- SM
	Department/Major Class	
	Subclass	9998877
	Quantity Ordered	3
	Unit Price (Cost)	5.50
Item #2	Vendor Style	888-8888 -- FASHION
	Color	001 -- BLACK
	Size	40903 -- LG
	Department/Major Class	
	Subclass	9998877
	Quantity Ordered	5
	Unit Price (Cost)	9.00

BEG*00*SA*0234568**20040322
 REF*DP*999
 REF*PD*33333333
 CSH*P4
 SAC*A*E750***300*3*5*****02
 SAC*N**V|*OHNS
 SAC*N**V|*OHZQ*****DS
 ITD*05*2*0**0**60
 DTM*037*20040330
 DTM*001*20040408
 DTM*015*20040412
 PO1**3*EA*5.50**UP*7777777777*VA*888-8888*CB*9998877*BO*001*IZ*40902*IN*12345
 PID*F*08***FASHION
 PID*F*75***BLACK
 PID*F*91***SM
 SDQ*EA*92*00006*1*00007*2
 PO1**5*EA*9**UP*999999999999*VA*888-8888*CB*9998877*BO*001*IZ*40903*IN*12345
 PID*F*08***FASHION
 PID*F*75***BLACK
 PID*F*91***LG
 SDQ*EA*92*00006*2*00007*3

Purchase Order Example # 2 Ship to Distribution Centers

Replenishment Order Type	
Purchase Order	234569
Order Date	03/22/2004
Do Not Ship Before	03/30/2004
Cancel After	04/08/2004
Ad Start Date	04/12/2004
Department	999
Discount	None
Total Cost of order	60.00
Shipping Terms	3% 15 DAYS EOM
Ship to	1 units of Item #1 to Distribution Center in Menomonee Falls (00085) 2 units of Item #1 to Distribution Center in Findlay Ohio (00810) 2 units of Item #2 to Distribution Center in Menomonee Falls (00085) 3 units of Item #2 to Distribution Center in Findlay Ohio (00810)

Item #1	UPC	111111111111
	Department/Major Class	
	Subclass	9998877
	Quantity Ordered	3
	Unit Price (Cost)	5.00
Item #2	UPC	222222222222
	Department/Major Class	
	Subclass	9998877
	Quantity Ordered	5
	Unit Price (Cost)	9.00

BEG*00*RE*0234569**20040322
 REF*DP*999
 CSH*P4
 ITD*02*2*3**15**15
 DTM*037*20040330
 DTM*001*20040408
 DTM*015*20040412
 PO1**3*EA*5**UP*111111111111*VA*5555*CB*9998877*BO*002*IZ*56789
 PID*F*08***FASHION
 PID*F*75***BLACK
 PID*F*91***SM
 SDQ*EA*92*00085*1*00810*2
 PO1**5*EA*9**UP*222222222222*VA*5555*CB*9998877*BO*002*IZ*79431
 PID*F*08***FASHION
 PID*F*75***BLACK
 PID*F*91***SM
 SDQ*EA*92*00085*2*00810*3

Purchase Order Example # 3
Blanket Order (#00899) then Release of Order (Pack by Store-Ship to DC's)

Purchase Order	234570
Order Date	03/22/2004
Do Not Ship Before	03/30/2004
Cancel After	05/08/2004
Ad Start Date	04/12/2004
Department	999
Discount	None
Total Cost of order	60.00
Shipping Terms	10 DAYS EOM
Ship to	#0000899 (This is not a valid ship to location and used on all Blanket Orders)

Item #1	UPC	111111111111
	Department/Major Class	
	Subclass	9998877
	Quantity Ordered	3
	Unit Price (Cost)	5.00
	Unit Price (Retail)	7.50
Item #2	UPC	222222222222
	Department/Major Class	
	Subclass	9998877
	Quantity Ordered	5
	Unit Price (Cost)	9.00
	Unit Price (Retail)	9.50

BEG*00*BK*0234570**20040322
REF*DP*999
CSH*P4
ITD*02*2*0**0**10
DTM*037*20040330
DTM*001*20040508
DTM*015*20040412
PO1**3*EA*5**UP*111111111111*CB*9998877*BO*003*IZ*79455
CTP*RS*RES*7.50
PID*F*08***FASHION
PID*F*75***BLUE
SDQ*EA*92*0000899*3
PO1**5*EA*9**UP*222222222222*CB*9998877*BO*003*IZ*79455
CTP*RS*RES*9.50
PID*F*08***FASHION
PID*F*75***BLUE
SDQ*EA*92*0000899*5

Order is now Released and Actual Store Locations are provided. Definition of Pack by Store is Mark for Stores and Ship to DC's.

Ship to	2 Units of Item #1 to Store 00006 in Menomonee Falls
	1 Units of Item #1 to Store 00131 in Findlay
	3 Units of Item #2 to Store 00006 in Menomonee Falls
	2 Units of Item #2 to Store 00131 in Findlay

BEG*00*RL*0234570*1*20040322
REF*DP*999
CSH*P4
ITD*02*2*0**0**10
DTM*037*20040330
DTM*001*20040508
DTM*015*20040412
PO1**3*EA*5**UP*111111111111*CB*9998877*BO*003*IZ*79455
CTP*RS*RES*7.50
PID*F*08***FASHION
PID*F*75***BLUE
SDQ*EA*92*00006*2*00131*1
PO1**5*EA*9**UP*222222222222*CB*9998877*BO*003*IZ*79455
CTP*RS*RES*9.50
PID*F*08***FASHION
PID*F*75***BLUE
SDQ*EA*92*00006*3*00131*2

Purchase Order Example # 4
Release Order – With DC/Store Allocations – (Single Prepack per Carton,
PO1/SLN loop

Purchase Order 1527318
Order Date 06/23/1999
Do Not Ship Before 02/20/2000
Cancel After 02/27/2000
Department 999
Discount C300 in SAC02 – Trade Discount
Total Cost of Order 1330.56
Payment Terms 3% 5 days Net 20
Ship To 12 Carton of PrePack #1 to Distribution Center in Menomonee Falls
10 Cartons of PrePack #2 to Distribution Center in Menomonee Falls
10 Cartons of PrePack #2 to Distribution Center in Findlay
10 Cartons of PrePack #2 to Distribution Center in Winchester
5 Cartons of PrePack #2 to Distribution Center in Grain Valley (Blue Springs)

PrePack #1

Number of Inner-Pack Units	1			
Number of Packs	12			
Pre Pack UPC	400126789123			
Department/Major Class				
Subclass	9998877			
Item #1 UPC	400097474379	Item #2	400097474386	Item #3 400097474381
Department/Major Class				
Subclass	9998877	9998877	9998877	
Quantity per Inner-Pack	2	6		4
Quantity Ordered	24	72		48
Unit Price	3.08	3.08		3.08
Product Description	Sports	Sports		Sports
Buyer's Size Description	Small	Medium		Large

PrePack #2

Number of Inner-Pack Units	1			
Number of Packs	35			
Pre Pack UPC	400345789111			
Department/Major Class				
Subclass	9998877			
Item #1 UPC	400097474380	Item #2	400097474393	Item #3 400097474383
Department/Major Class				
Subclass	9998877	9998877		9998877
Quantity per Inner-Pack	2	6		4
Quantity Ordered	70	210		140
Unit Price	3.08	3.08		3.08
Product Description	Sports	Sports		Sports
Buyer's Size Description	Small	Medium		Large

BEG*00*RL*1527318*1*19990623
REF*DP*999
CSH*P4
SAC*A*C300***300*3*5*****02
SAC*N**VI*OHZQ*****EC
SAC*N**VI*OHNS
ITD*08*2*3*5**20
DTM*037*20000220
DTM*001*20000227
PO1**12*AS***UP*400126789123*CB*12345678
PO4*1
SDQ*AS*92*00085*12
SLN*000001**I*2*EA*3.08***UP*400097474379*CB*9998877
PID*F*08***SPORTS
PID*F*91***SMALL
SLN*000002**I*6*EA*3.08***UP*400097474386*CB*9998877
PID*F*08***SPORTS
PID*F*91***MEDIUM
SLN*000003**I*4*EA*3.08***UP*400097474381*CB*9998877
PID*F*08***SPORTS
PID*F*91***LARGE
PO1**35*AS***UP*4003045789111*CB*9998877
PO4*1
SDQ*AS*92*00085*10*00810*10*00830*10*00840*5
SLN*000004**I*2*EA*3.08***UP*400097474380*CB*9998877
PID*F*08***SPORTS
PID*F*91***SMALL

SLN*000005**I*6*EA*3.08***UP*400097474393*CB*9998877
PID*F*08***SPORTS
PID*F*91***MEDIUM
SLN*000006**I*4*EA*3.08***UP*400097474383*CB*9998877
PID*F*08***SPORTS
PID*F*91***LARGE
CTT*2

Purchase Order Example # 5
Release Order – With DC/Store Allocations - Multiple Pre-packs Per Carton
Multi Ratio's with Defined Item UPC's-PO1/SLN loop

Purchase Order	1527318
Order Date	06/23/1999
Do Not Ship Before	02/20/2000
Cancel After	02/27/2000
Department	999
Discount	C300 in SAC02 – Trade Discount
Total Cost of Order	2661.12
Payment Terms	3% 5 days Net 20
Ship To	6 Cartons of PrePack #1 to Distribution Center in Menomonee Falls 5 Cartons of PrePack #2 to Distribution Center in Menomonee Falls 5 Cartons of PrePack #2 to Distribution Center in Findlay 5 Cartons of PrePack #2 to Distribution Center in Winchester 5 Cartons of PrePack #2 to Distribution Center in Grain Valley (Blue Springs)

PrePack #1

Number of Inner-Pack Units	2
Number of Packs	12
Pre Pack UPC	400123456789
Department/Major Class	
Subclass	9998877

Item #1	UPC	400097474379	Item #2	400097474386	Item #3	400097474381
	Department/Major Class					
	Subclass	9998877		9998877		9998877
	Quantity per Inner-Pack	2		6		4
	Quantity Ordered	24		72		48
	Unit Price	3.08		3.08		3.08
	Product Description	Sports		Sports		Sports
	Buyer's Size Description	Small		Medium		Large

PrePack #2

Number of Inner-Pack Units	2
Number of Packs	40
Pre Pack UPC	400444444441
Department/Major Class	
Subclass	9998877

Item #1	UPC	400097474380	Item #2	400097474393	Item #3	400097474383
	Department/Major Class					
	Subclass	9998877		9998877		9998877
	Quantity per Inner-Pack	2		6		4
	Quantity Ordered	80		240		160
	Unit Price	3.08		3.08		3.08
	Product Description	Sports		Sports		Sports
	Buyer's Size Description	Small		Medium		Large

Purchase Order Example # 6 (Cont)
Release Order – With DC/Store Allocations - Multiple Pre-packs Per Carton
Multi Ratio's with Defined Item UPC's

BEG*00*RL*1527318*1*19990623
REF*DP*999
CSH*P4
SAC*A*C300***300*3*5*****02
SAC*N**VI*OHZQ*****EC
SAC*N**VI*OHNS
ITD*08*2*3*5**20
DTM*037*20000220
DTM*001*20000227
PO1**12*AS***UP*400123456789*CB*9998877
PO4*2*****1
SDQ*AS*92*00085*12
SLN*000001**I*2*EA*3.08***UP*400097474379*CB*9998877
PID*F*08***SPORTS
PID*F*91***SMALL
SLN*000002**I*6*EA*3.08***UP*400097474386*CB*9998877
PID*F*08***SPORTS
PID*F*91***MEDIUM
SLN*000003**I*4*EA*3.08***UP*400097474381*CB*9998877
PID*F*08***SPORTS
PID*F*91***LARGE
PO1**40*AS***UP*400444444441*CB*9998877
PO4*2*****1
SDQ*AS*92*00085*10*00810*10*00830*10*00840*10
SLN*000004**I*2*EA*3.08***UP*400097474380*CB*9998877
PID*F*08***SPORTS
PID*F*91***SMALL
SLN*000005**I*6*EA*3.08***UP*400097474393*CB*9998877
PID*F*08***SPORTS
PID*F*91***MEDIUM
SLN*000006**I*4*EA*3.08***UP*400097474383*CB*9998877
PID*F*08***SPORTS
PID*F*91***LARGE
CTT*2

- To calculate number of cartons ordered on a multiple prepack purchase order use the following formula: Assortment ordered (PO102) divided by Inner (PO401) =cartons

Purchase Order Example # 7
Release Order – With DC/Store Allocations - One Pre-pack Per Carton
(Varying Pre Pack Ratio's of the Same Item UPC's) on one PO

Purchase Order 1527318
 Order Date 06/23/1999
 Do Not Ship Before 02/20/2000
 Cancel After 02/27/2000
 Department 999
 Discount C300 in SAC02 – Trade Discount
 Total Cost of Order 1330.56
 Payment Terms 3% 5 days Net 20
 Ship To 20 Cartons of PrePack #1 to Distribution Center in Menomonee Falls
 15 Cartons of PrePack #2 to Distribution Center in Menomonee Falls
 10 Cartons of PrePack #3 to Distribution Center in Menomonee Falls
 10 Cartons of PrePack #3 to Distribution Center in Findlay
 10 Cartons of PrePack #3 to Distribution Center in Winchester
 5 Cartons of PrePack #3 to Distribution Center in Grain Valley (Blue Springs)
 10 Cartons of PrePack #4 to Distribution Center in Menomonee Falls
 10 Cartons of PrePack #4 to Distribution Center in Findlay
 5 Cartons of PrePack #4 to Distribution Center in Winchester

PrePack #1

Number of Inner-Pack Units	1			
Number of Packs	20			
Prepack UPC	400097474123			
Department/Major Class				
Subclass	9998877			
Item #1	UPC	400097474379	Item #2	400097474386
	Department/Major Class		Item #3	400097474381
	Subclass	9998877		9998877
	Quantity per Inner-Pack	2		6
	Quantity Ordered	40		120
	Unit Price	3.08		3.08
	Product Description	Sports		Sports
	Buyer's Size Description	Small		Medium

PrePack #2

Number of Inner-Pack Units	1			
Number Packs	15			
Prepack UPC	400097474001			
Department/Major Class				
Subclass	9998877			
Item #1	UPC	400097474379	Item #2	400097474386
	Department/Major Class		Item #3	400097474381
	Subclass	9998877		9998877
	Quantity per Inner-Pack	5		5
	Quantity Ordered	75		75
	Unit Price	3.08		3.08
	Product Description	Sports		Sports
	Buyer's Size Description	Small		Medium

PrePack #3

Number of Inner-Pack Units	1			
Number of Packs	35			
Prepack UPC	400097474005			
Department/Major Class				
Subclass	9998877			
Item #1	UPC	400097474380	Item #2	400097474393
	Department/Major Class		Item #3	400097474383
	Subclass	9998877		9998877
	Quantity per Inner-Pack	2		2
	Quantity Ordered	70		70
	Unit Price	3.08		3.08
	Product Description	Sports		Sports
	Buyer's Size Description	Small		Medium

PrePack #4

Number of Inner-Pack Units	1			
Number of Packs	25			
Prepack UPC	400097474029			
Department/Major Class				
Subclass	9998877			
Item #1	UPC	400097474380	Item #2	400097474393
	Department/Major Class		Item #3	400097474383
	Subclass	9998877		9998877

Quantity per Inner-Pack	3	2	1
Quantity Ordered	75	50	25
Unit Price	3.08	3.08	3.08
Product Description	Sports	Sports	Sports
Buyer's Size Description	Small	Medium	Large

For pre-pack orders, for all PO types except blanket orders, DC information will be sent instead of store information.

Purchase Order Example # 7 (Cont)
Release Order – With DC/Store Allocations - One Pre-pack Per Carton
(Varying Pre Pack Ratio's of the Same Item UPC's) on one PO

BEG*00*RL*1527318*1*19990623
REF*DP*999
CSH*P4
SAC*A*C300***300*3*5*****02
SAC*N**VI*OHZQ*****EC
SAC*N**VI*OHNS
ITD*08*2*3*5**20
DTM*037*20000220
DTM*001*20000227
PO1**20*AS***UP*400097474123*CB*9998877
PO4*1
SDQ*EA*92*00085*20
SLN*000001**I*2*EA*3.08***UP*400097474379*CB*9998877
PID*F*08***SPORTS
PID*F*91***SMALL
SLN*000002**I*6*EA*3.08***UP*400097474386*CB*9998877
PID*F*08***SPORTS
PID*F*91***MEDIUM
SLN*000003**I*4*EA*3.08***UP*400097474381*CB*9998877
PID*F*08***SPORTS
PID*F*91***LARGE
PO1**15*AS***UP*400097474001*CB*9998877
PO4*1
SDQ*EA*92*00085*15
SLN*000004**I*5*EA*3.08***UP*400097474379*CB*9998877
PID*F*08***SPORTS
PID*F*91***SMALL
SLN*000005**I*5*EA*3.08***UP*400097474386*CB*9998877
PID*F*08***SPORTS
PID*F*91***MEDIUM
SLN*000006**I*2*EA*3.08***UP*400097474381*CB*9998877
PID*F*08***SPORTS
PID*F*91***LARGE
PO1**35*AS***UP*400097474005*CB*9998877
PO4*1
SDQ*EA*92*00085*10*00810*10*00830*10*00840*5
SLN*000007**I*2*EA*3.08***UP*400097474380*CB*9998877
PID*F*08***SPORTS
PID*F*91***SMALL
SLN*000008**I*2*EA*3.08***UP*400097474393*CB*9998877
PID*F*08***SPORTS
PID*F*91***MEDIUM
SLN*000009**I*2*EA*3.08***UP*400097474383*CB*9998877
PID*F*08***SPORTS
PID*F*91***LARGE
PO1**25*AS***UP*400097474029*CB*9998877
PO4*1
SDQ*EA*92*00085*10*00810*10*00830*5
SLN*000010**I*3*EA*3.08***UP*400097474380*CB*9998877
PID*F*08***SPORTS
PID*F*91***SMALL
SLN*000011**I*2*EA*3.08***UP*400097474393*CB*9998877
PID*F*08***SPORTS
PID*F*91***MEDIUM
SLN*000012**I*1*EA*3.08***UP*400097474383*CB*9998877
PID*F*08***SPORTS
PID*F*91***LARGE
CTT*4

Purchase Order Example # 8
Release Order – With DC/Store Allocations - Multiple Pre-packs Per Carton
(Varying Ratio's)

Purchase Order 1527318
Order Date 06/23/1999
Do Not Ship Before 02/20/2000
Cancel After 02/27/2000
Department 999
Discount C300 in SAC02 – Trade Discount
Total Cost of Order 3% 5 days Net 20
Ship To 10 Cartons of PrePack #1 to DC in Menomonee Falls and 10 Cartons of Prepack #1 to DC in Findlay
10 Cartons of PrePack #2 to DC in Menomonee Falls and 5 Cartons of Prepack #2 to Distribution Center in Findlay
5 Cartons of PrePack #3 to Distribution Center in Menomonee Falls
5 Cartons of PrePack #3 to Distribution Center in Findlay
5 Cartons of PrePack #3 to Distribution Center in Winchester
5 Cartons of PrePack #3 to Distribution Center in Grain Valley (Blue Springs)
10 Cartons of PrePack #4 to Distribution Center in Menomonee Falls
5 Cartons of PrePack #4 to Distribution Center in Findlay
5 Cartons of PrePack #4 to Distribution Center in Winchester
5 Cartons of PrePack #4 to Distribution Center in Grain Valley (Blue Springs)

PrePack #1

Number of Inner-Pack Units 2
Number of Packs 40
Prepack UPC 400097474123
Department/Major Class
Subclass 9998877

Item #1	UPC	400097474379	Item #2	400097474386	Item #3	400097474381
	Department/Major Class					
	Subclass	9998877		9998877		9998877
	Quantity per Inner-Pack	2		6		4
	Quantity Ordered	80		240		160
	Unit Price	3.08		3.08		3.08
	Product Description	Sports		Sports		Sports
	Buyer's Size Description	Small		Medium		Large

PrePack #2

Number of Inner-Pack Units 2
Number of Packs 30
Prepack UPC 400097474001
Department/Major Class
Subclass 9998877

Item #1	UPC	400097474379	Item #2	Kohl's Prepack SKU	24670300
	Department/Major Class			400097474386	Item #3 400097474381
	Subclass	9998877		9998877	9998877
	Quantity per Inner-Pack	5		5	2
	Quantity Ordered	150		150	60
	Unit Price	3.08		3.08	3.08
	Product Description	Sports		Sports	Sports
	Buyer's Size Description	Small		Medium	Large

PrePack #3

Number of Inner-Pack Units 2
Number of Packs 40
Prepack UPC 400097474005
Department/Major Class
Subclass 9998877

Item #1	UPC	400097474380	Item #2	400097474393	Item #3	400097474383
	Department/Major Class					
	Subclass	9998877		9998877		9998877
	Quantity per Inner-Pack	1		3		2
	Quantity Ordered	40		120		80
	Unit Price	3.08		3.08		3.08
	Product Description	Sports		Sports		Sports
	Buyer's Size Description	Small		Medium		Large

PrePack #4

Number of Inner-Pack Units 2
Number of Packs 50
Prepack UPC 400097474029
Department/Major Class
Subclass 9998877

Item #1	UPC	400097474380	Item #2	400097474393	Item #3	400097474383
	Department/Major Class					
	Subclass	9998877		9998877		9998877
	Quantity per Inner-Pack	2		3		1

Quantity Ordered	100	150	50
Unit Price	3.08	3.08	3.08
Product Description	Sports	Sports	Sports
Buyer's Size Description	Small	Medium	Large

For pre-pack orders, for all PO types except blanket orders, DC information will be sent instead of store information.

Purchase Order Example # 8 (Cont)
Release Order – With DC/Store Allocations - Multiple Pre-packs Per Carton
(Varying Ratio's)

BEG*00*RL*1527318*1*19990623
REF*DP*999
CSH*P4
SAC*A*C300***300*3*5*****02
SAC*N**VI*OHZQ*****EC
SAC*N**VI*OHNS
ITD*08*2*3*5**20
DTM*037*20000220
DTM*001*20000227
PO1**40*AS***UP*400097474123*CB*9998877
PO4*2*****1
SDQ*AS*92*00085*20*00810*20
SLN*000001**I*2*EA*3.08***UP*400097474379*CB*9998877
PID*F*08***SPORTS
PID*F*91***SMALL
SLN*000002**I*6*EA*3.08***UP*400097474386*CB*9998877
PID*F*08***SPORTS
PID*F*91***MEDIUM
SLN*000003**I*4*EA*3.08***UP*400097474381*CB*9998877
PID*F*08***SPORTS
PID*F*91***LARGE
PO1**30*AS***UP*400097474001*CB*9998877
PO4*2*****1
SDQ*AS*92*00085*20*00810*10
SLN*000004**I*5*EA*3.08***UP*400097474379*CB*9998877
PID*F*08***SPORTS
PID*F*91***SMALL
SLN*000005**I*5*EA*3.08***UP*400097474386*CB*9998877
PID*F*08***SPORTS
PID*F*91***MEDIUM
SLN*000006**I*2*EA*3.08***UP*400097474381*CB*9998877
PID*F*08***SPORTS
PID*F*91***LARGE
PO1**40*AS***UP*400097474005*CB*9998877
PO4*2*****1
SDQ*AS*92*00085*10*00810*10*00830*10*00840*10
SLN*000007**I*1*EA*3.08***UP*400097474380*CB*9998877
PID*F*08***SPORTS
PID*F*91***SMALL
SLN*000008**I*3*EA*3.08***UP*400097474393*CB*9998877
PID*F*08***SPORTS
PID*F*91***MEDIUM
SLN*000009**I*2*EA*3.08***UP*400097474383*CB*9998877
PID*F*08***SPORTS
PID*F*91***LARGE
PO1**50*AS***UP*400097474029*CB*9998877
PO4*2*****1
SDQ*AS*92*00085*20*00810*10*00830*10*00840*10
SLN*000010**I*2*EA*3.08***UP*400097474380*CB*9998877
PID*F*08***SPORTS
PID*F*91***SMALL
SLN*000011**I*3*EA*3.08***UP*400097474393*CB*9998877
PID*F*08***SPORTS
PID*F*91***MEDIUM
SLN*000012**I*1*EA*3.08***UP*400097474383*CB*9998877
PID*F*08***SPORTS
PID*F*91***LARGE
CTT*4

- To calculate number of cartons ordered on a multiple prepack purchase order use the following formula: Assortment ordered (PO102) divided by Inner (PO401) =cartons

Purchase Order Example # 9 Blanket E-Commerce Order – No Pre-packs

Purchase Order	1586083
PO Date	01/20/2000
Exit Factory Start Date	05/27/2000
Exit Factory End Date	06/03/2000
Department	999
Open To Buy Period	0007
Shipping Terms	FOB Taiwan (K-code 57035)
Payment Terms	3% 5 days Net 20
Agent Office of Placement	Colby International – Taiwan (TW)
Import Maker Name	Good Harvest Global Corp. (Contractor's Office)
Import Maker (Parent) Code	000045699
Import Factory Name	Hangzhou Chang-Long Leather&Garment
Import Factory Code	000045678
Import Factory Country	China (CN)

Item #1	UPC	400156511991	Item #2	400156512004
	Department/Major Class			
	Subclass	9998877		9998877
	Vendor Style	OW3916		OW3926
	Buyer's Color	001		001
	Quantity Ordered	21		48
	Number of Inner-Pack Units	1		2
	Number of SKUs per Inner-Pack	7		6
	Hang Tag Number	KOH6406CB		None
	Unit Price (First Cost)	2.31		75.96
	Unit Price (Landed Cost)	2.52		82.33
	Unit Price (Retail)	2.69		100.00
	Kohl's Color Description	OW Black	OW Black	
	Kohl's Size Description	Medium		Large

BEG*00*BK*1586083**20000120
 REF*DP*999
 REF*ACC*Y
 FOB*PP*K*57035
 CSH*P4
 SAC*N**VI*OHZQ*****EC
 SAC*N**VI*OHNS
 ITD*08*2*3*5**20
 DTM*064*20000527
 DTM*061*20000603
 N1*AG*COLBY INTERNATIONAL LTD
 N4*TAIWAN***TW
 N1*MF*GOOD HARVEST GLOBAL CORP.*92*000045699
 N1*MP*HANGZHOU CHANG-LONG LEATHER&GARMEN*92*000045678
 N4*CHINA***CN
 PO1**21*EA*2.52**UP*400156511991*CB*9998877*VA*OW3916*BO*001
 CTP*RS*RES*2.69
 CTP*AG*QTE*2.31
 PID*F*75***OW BLACK
 PID*F*91***MEDIUM
 PO4*1*7*EA
 SAC*N**VI*TC09*****KOH6406CB
 SDQ*EA*92*00899*21
 PO1**48*EA*82.33**UP*400156512004*CB*9998877*VA*OW3926*BO*001
 CTP*RS*RES*100
 CTP*AG*QTE*75.96
 PID*F*75***OW BLACK
 PID*F*91***LARGE
 PO4*2*6*EA
 SDQ*EA*92*00899*48
 CTT*2

Purchase Order Example # 10 – Import Only

Blanket Order – One Pre-pack Per Carton (Varying Ratio's of the Same Item UPC's)

Example 1 shows the Prepack UPC code and the individual UPC of the pack. It also includes the same pack with different pack ratios.

Purchase Order	1527318
PO Date	06/23/1999
Exit Factory Start Date	02/20/2000
Exit Factory End Date	02/27/2000
Department	999
Discount	E750 in SAC02 – New Store Discount (Min. Qty's waived)
Shipping Terms	FOB Brunei Darussalam (K-code 55976)
Payment Terms	3% 5 days Net 20
Agent Office of Placement	Colby International – Brunei Darussalam (BN)
Import Maker Name	Gimmill (Contractor's Office)
Import Maker (Parent) Code	000012777
Import Factory Name	Brutex
Import Factory Code	000012345
Import Factory Country	Brunei Darussalam (BN)

PrePack #1

Number of Inner-Pack Units	1
Number of Packs	10

Prepack UPC 400999474300

Department/Major Class			
Subclass	9998877	9998877	9998877

Item #1	UPC	400097474379	Item #2	UPC	400097474386	Item #3	UPC	400097474381
	Department/Major Class			Department/Major Class			Department/Major Class	
	Subclass	9998877		Subclass	9998877		Subclass	9998877
	Vendor Style	KW1106		Vendor Style	KW1106		Vendor Style	KW1106
	Buyer's Color	000		Buyer's Color	000		Buyer's Color	000
	Quantity per Inner-Pack	2		Quantity per Inner-Pack	6		Quantity per Inner-Pack	4
	Quantity Ordered	20		Quantity Ordered	60		Quantity Ordered	40
	Unit Price (First Cost)	2.31		Unit Price (First Cost)	2.31		Unit Price (First Cost)	2.31
	Unit Price (Landed Cost)	3.08		Unit Price (Landed Cost)	3.08		Unit Price (Landed Cost)	3.08
	Unit Price (Retail)	8.00		Unit Price (Retail)	8.00		Unit Price (Retail)	8.00
	Product Description	Sports		Product Description	Sports		Product Description	Sports
	Buyer's Size Description	Small		Buyer's Size Description	Medium		Buyer's Size Description	Large

PrePack #2

Number of Inner-Pack Units	1
Number of Packs	15

Prepack UPC 400097474301

Department/Major Class								
Subclass	9998877							
Item #1	UPC	400097474379	Item #2	UPC	400097474386	Item #3	UPC	400097474381
	Department/Major Class			Department/Major Class			Department/Major Class	
	Subclass	9998877		Subclass	9998877		Subclass	9998877
	Vendor Style	KW1106		Vendor Style	KW1106		Vendor Style	KW1106
	Buyer's Color	000		Buyer's Color	000		Buyer's Color	000
	Quantity per Inner-Pack	2		Quantity per Inner-Pack	5		Quantity per Inner-Pack	5
	Quantity Ordered	30		Quantity Ordered	75		Quantity Ordered	75
	Unit Price (First Cost)	2.31		Unit Price (First Cost)	2.31		Unit Price (First Cost)	2.31
	Unit Price (Landed Cost)	3.08		Unit Price (Landed Cost)	3.08		Unit Price (Landed Cost)	3.08

Purchase Order Example # 10 – Import Only (Cont)
Blanket Order – One Pre-pack Per Carton (Compound Prepacks-Varying Ratio's of the Same Item
UPC's)

BEG*00*BK*1527318**19990623
REF*DP*999
REF*ACC*Y
FOB*PP*K*55976
CSH*P4
SAC*N**VI*OHNS
ITD*08*2*3**5**20
DTM*064*20000220
DTM*061*20000227
N1*AG*COLBY INTERNATIONAL LTD
N4*BRUNEI DARUSSALAM***BN
N1*MF*GIMMILL*92*000012777
N1*MP*BRUTEX*92*000012345
N4*BRUNEI DARUSSALAM***BN
PO1**10*AS***UP*400097474300*CB*9998877
PID*F*08***TEE SHIRTS
PO4*1
SAC*N**VI*TC09*****KOH7933AT
SLN*00000000001**I*2*EA*3.08***UP*400097474379*CB*9998877*VA*KW1106*BO*000
PID*F*08***SPORTS
PID*F*91***SMALL
CTP*RS*RES*8
CTP*AG*QTE*2.31
SDQ*EA*92*00899*120
SLN*00000000002**I*6*EA*3.08***UP*400097474386*CB*9998877*VA*KW1106*BO*000
PID*F*08***SPORTS
PID*F*91***MEDIUM
CTP*RS*RES*8
CTP*AG*QTE*2.31
SLN*00000000003**I*4*EA*3.08***UP*400097474381*CB*9998877*VA*KW1106*BO*000
PID*F*08***SPORTS
PID*F*91***LARGE
CTP*RS*RES*8
CTP*AG*QTE*2.31
PO1**15*AS***UP*400097474301*CB*9998877
PID*F*08***TEE SHIRTS
PO4*1
SDQ*EA*92*00899*12
SLN*00000000004**I*2*EA*3.08***UP*400097474379*CB*9998877*VA*KW1106*BO*000
PID*F*08***SPORTS
PID*F*91***SMALL
CTP*RS*RES*8
CTP*AG*QTE*2.31
SLN*00000000005**I*5*EA*3.08***UP*400097474386*CB*9998877*VA*KW1106*BO*000
PID*F*08***SPORTS
PID*F*91***MEDIUM
CTP*RS*RES*8
CTP*AG*QTE*2.31
SLN*00000000006**I*5*EA*3.08***UP*400097474381*CB*9998877*VA*KW1106*BO*000
PID*F*08***SPORTS
PID*F*91***LARGE
CTP*RS*RES*8
CTP*AG*QTE*2.31

Purchase Order Example # 11 – Import Only Blanket Order – Multiple Pre-packs Per Carton (Varying Ratio's Per Defined Item UPC's)

Example #2 shows the Prepack UPC code and the individual UPC of the pack. It also includes the same pack with different pack ratios. This is inner cartons with in a carton.

Purchase Order	1527318
PO Date	06/23/1999
Exit Factory Start Date	02/20/2000
Exit Factory End Date	02/27/2000
Department	999
Discount	E750 in SAC02 – New Store Discount (Min. Qty's waived)
Shipping Terms	FOB Brunei Darussalam (K-code 55976)
Payment Terms	3% 5 days Net 20
Agent Office of Placement	Colby International – Brunei Darussalam (BN)
Import Maker Name	Gimmill (Contractor's Office)
Import Maker (Parent) Code	000075911
Import Factory Name	Brutex
Import Factory Code	000075789
Import Factory Country	Brunei Darussalam (BN)

PrePack #1

Number of Inner-Pack Units	2
Number of Packs	10

Prepack UPC

400097474300

Department/Major Class

Subclass	9998877	Kohl's Pack SKU
94781211		

Item #1	UPC	400097474379	Item #2	400097474386	Item #3	400097474381
	Department/Major Class					
	Subclass	9998877		9998877		9998877
	Vendor Style	KW1106		KW1106		KW1106
	Buyer's Color	000		000		000
	Quantity per Inner-Pack	2		3		1
	Quantity Ordered	20		30		10
	Unit Price (First Cost)	2.31		2.31		2.31
	Unit Price (Landed Cost)	3.08		3.08		3.08
	Unit Price (Retail)	8.00		8.00		8.00
	Product Description	Sports		Sports		Sports
	Buyer's Size Description	Small		Medium		Large

PrePack #2

Number of Inner-Pack Units	3
Number of Packs	15

Prepack UPC

400097474301

Department/Major Class

Subclass	9998877		
94781211			

Item #1	UPC	400097474379	Item #2	400097474386	Item #3	400097474381
	Department/Major Class					
	Subclass	9998877		9998877		9998877
	Vendor Style	KW1106		KW1106		KW1106
	Buyer's Color	000		000		000
	Quantity per Inner-Pack	3		1		2
	Quantity Ordered	45		15		30
	Unit Price (First Cost)	2.31		2.31		2.31
	Unit Price (Landed Cost)	3.08		3.08		3.08
	Unit Price (Retail)	8.00		8.00		8.00
	Product Description	Sports		Sports		Sports
	Buyer's Size Description	Small		Medium		Large

Purchase Order Example # 11 – Import Only (Cont)
Blanket Order – Multiple Pre-packs Per Carton (Varying Ratio's Per Defined Item
UPC's)

BEG*00*BK*1527318**19990623
REF*DP*999
REF*ACC*Y
FOB*PP*K*55976
CSH*P4
SAC*N**VI*OHNS
ITD*08*2*3*5**20
DTM*064*20000220
DTM*061*20000227
N1*AG*COLBY INTERNATIONAL LTD
N4*BRUNEI DARUSSALAM***BN
N1*MF*GIMMILL*92*000075911
N1*MP*BRUTEX*92*000075789
N4*BRUNEI DARUSSALAM***BN
PO1**10*AS***UP*400097474300*CB*9998877
PID*F*08***TEE SHIRTS
PO4*2*****1
SDQ*EA*92*00899*60
SLN*00000000001**I*2*EA*3.08***UP*400097474379*CB*9998877*VA*KW1106*BO*000
PID*F*08***SPORTS
PID*F*91***SMALL
CTP*RS*RES*8
CTP*AG*QTE*2.31
SLN*00000000002**I*3*EA*3.08***UP*400097474386*CB*9998877*VA*KW1106*BO*000
PID*F*08***SPORTS
PID*F*91***MEDIUM
CTP*RS*RES*8
CTP*AG*QTE*2.31
SLN*00000000003**I*1*EA*3.08***UP*400097474381*CB*9998877*VA*KW1106*BO*000
PID*F*08***SPORTS
PID*F*91***LARGE
CTP*RS*RES*8
CTP*AG*QTE*2.31
PO1**15*AS***UP*400097474301*CB9998877
PID*F*08***TEE SHIRTS
PO4*3*****1
SDQ*EA*92*00899*90
SLN*00000000004**I*3*EA*3.08***UP*400097474379*CB*9998877*VA*KW1106*BO*000
PID*F*08***SPORTS
PID*F*91***SMALL
CTP*RS*RES*8
CTP*AG*QTE*2.31
SLN*00000000005**I*1*EA*3.08***UP*400097474386*CB*9998877*VA*KW1106*BO*000
PID*F*08***SPORTS
PID*F*91***MEDIUM
CTP*RS*RES*8
CTP*AG*QTE*2.31
SLN*00000000006**I*2*EA*3.08***UP*400097474381*CB*9998877*VA*KW1106*BO*000
PID*F*08***SPORTS
PID*F*91***LARGE
CTP*RS*RES*8
CTP*AG*QTE*2.31